

The Greatest Garage Sale Ever!

When was the last time you took inventory of all the things in your garage, attic, storage locker, or basement? Is it possible you have a dust covered pile of money in there? Even though many of them do, it doesn't take a personal finance TV show host to tell you one simple way to pay down debt is to raise some quick cash with a garage sale. Those unused and forgotten items can often raise enough money to put the final nail in the coffin of bills that have been sticking to you for too long.

A garage sale can give you a sense of a clean start in a couple ways. First, you have cleaned out your house and may now have new space to use. A little bit of sprucing up in the freed space could even give an old house an inexpensive, but new and refreshed look. Secondly, the money you raise from your garage sale will give you the funds you need to finally pay off some of those smaller bills you have been longing to ditch. Wiping away even one bill for good will give you a renewed energy and refreshed feeling about your finances.

A garage sale doesn't have to be complicated. You won't need a marketing budget or sales manager, and you are not competing with the JCPenny or Macy's Christmas sales. The website YardSaleQueen.com offers many great insights in both selling and buying at garage sales. There are basic strategies that can help maximize the amount of money you end up with. After taking a thorough and honest inventory of the things you no longer need or want and can sell think about how to market what you have. Remember one person's trash is another person's treasure. Display and talk about your trash with a treasure like tone.



One of America's greatest garage sales of all time can give us a great example of how a little marketing can raise a substantial amount of money for paying off debt. In 1815 Thomas Jefferson was facing massive debts late in his life and was tired of the related stress of managing it. In order to raise money to make a larger dent in the \$46,000.00 he owed (about \$500,000.00 in 2011 dollars) he decided to have his version of a garage sale. One thing he had was a huge library of nearly 6,500 books. By this time in his life he certainly had read many books and decided that these books would be better used somewhere else.



Jefferson decided to put the books up for sale and inquired if Congress would be interested in purchasing them. The timing of Jefferson's sale was good for Congress as their own reference materials had been burned as a result of the British overrunning Washington DC during the War of 1812. In order to entice Congress into making the purchase Jefferson also sweetened the deal by organizing the books by categories of History, Philosophy, and Fine Arts.

For More Value Visit TheQuarterRoll.com



This interesting marketing tip can be used by anyone. Rather than putting everything into one pile arrange items in a more appealing manner and even include descriptions of the item and how it can be used.

The final vote to buy the books was not unanimous, but passed by 10 votes. On January 30, 1815, President James Madison approved this measure decided on by Congress. With the completion of this sale the Library of Congress was formed and started out as the library congressional members could use for research and education. Jefferson was paid \$23,950.00 for all of his books which was estimated to be about 20% of their original value. Even so Jefferson was able to immediately eliminate half of his enormous debt.

So what do you have in your home that isn't being used anymore? Could that old saw cut your bills in half? Will those old prom shoes let you walk away from debt? Jefferson wasn't using those books anymore and was able to not only raise enough money to pay off half of his debt right away, but also helped create the Library of Congress! Also, remember that just like Jefferson didn't set up

folding tables in the front yard of Monticello and put 6,500 books out for sale, you don't necessarily have to either. Today, you have more tools at your disposal than Jefferson had. Jefferson did not have Ebay or Craigslist. He didn't even have KDKA's "Tradio" or online newspaper classified ads. Making money off of your unwanted items has never been easier (or smarter). **TQR**

**HELP
WANTED**

Experienced Movers, Drivers, and/or Trainee Applicants

Full time, part time, seasonal, nights, weekends

South Hills Movers is looking for new hires willing to learn a trade and TRAVEL the USA!

We offer advancement opportunities available to those interested in becoming a CDL Class "A" mover; we even pay for the classes for those who qualify!

We offer:

- Competitive pay
 - Movers start at a minimum \$8/hour, based on experience
 - Drivers can earn approximately 40k+/year, depending on experience and availability.
- Over-the-road pay differential
- Paid "wind shield time"
- Hotel Rooms for out of town moves
- Per diem food allowance
- See the country, 48 states + Canada
- No fixed schedule/flexible hours
- Paid training to become a Professional Mover

Come work with a private, family-owned business who has been moving families and businesses for over 80 years!

Must be 18, and pass a background and drug screen.

To Apply: Email shmhr@southhillsmovers.com,
Call 412-854-2812, Or Walk In!

**South
Hills**
NATIONWIDE
Movers

3132 Industrial Blvd Bethel Park, PA 15102